In order to better understand local food sales and purchasing, Farm to Institution New England (FINE) conducted a survey of several different types of institutions to gather data on food buying and spending practices.

The following data comes from survey responses and may not represent the full population.

**DEFINITION OF LOCAL FOOD**
The following data comes from survey responses and may not represent the full population.

- **K-12 Schools**
  - 32% of respondents said they sourced local food.
  - 24% of respondents said they purchased local food.
  - The top local products sold to K-12 schools were:
    - Apples
    - Potatoes
    - Carrots
    - Greens
  - The top local products purchased by K-12 schools were:
    - Apples
    - Potatoes
    - Carrots
    - Greens

- **Colleges**
  - 37% of respondents said they sourced local food.
  - 24% of respondents said they purchased local food.
  - The top local products sold to colleges were:
    - Apples
    - Potatoes
    - Carrots
    - Greens
  - The top local products purchased by colleges were:
    - Apples
    - Potatoes
    - Carrots
    - Greens

- **Hospitals**
  - 43% of respondents said they sourced local food.
  - 25% of respondents said they purchased local food.
  - The top local products sold to hospitals were:
    - Apples
    - Potatoes
    - Carrots
    - Greens
  - The top local products purchased by hospitals were:
    - Apples
    - Potatoes
    - Carrots
    - Greens

**DESIRE TO BUY MORE LOCAL FOOD**
- **K-12 Schools**
  - 70% of respondents said they would like to buy more local food.

- **Colleges**
  - 89% of respondents said they would like to buy more local food.

- **Hospitals**
  - 98% of respondents said they would like to buy more local food.

**TOP SIX LOCAL FOOD PRODUCTS**
- **K-12 Schools**
  - Apples
  - Potatoes
  - Carrots
  - Greens
  - Apples
  - Potatoes

- **Colleges**
  - Apples
  - Potatoes
  - Carrots
  - Greens
  - Apples
  - Potatoes

- **Hospitals**
  - Apples
  - Potatoes
  - Carrots
  - Greens
  - Apples
  - Potatoes

**FEATURED FOOD**
- **K-12 Schools**
  - Apples
  - Potatoes
  - Carrots
  - Greens
  - Apples
  - Potatoes

- **Colleges**
  - Apples
  - Potatoes
  - Carrots
  - Greens
  - Apples
  - Potatoes

- **Hospitals**
  - Apples
  - Potatoes
  - Carrots
  - Greens
  - Apples
  - Potatoes

**TOTAL AMOUNT SPENT ON LOCAL FOOD**
- **K-12 Schools**
  - $32 million
- **Colleges**
  - $42 million
- **Hospitals**
  - $42 million

**Data Sources**
Data for this report was gathered through surveys conducted by the USDA, FINE, and HCWH. The following definitions of “local food” were used:

- **FARM TO INSTITUTION IN NEW ENGLAND**
  - The following data comes from survey responses and may not represent the full population.

- **THE REGION**
  - The following data comes from survey responses and may not represent the full population.

- **THE BIG PICTURE**
  - The following data comes from survey responses and may not represent the full population.

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